

JOB VACANCY: SOFTWARE PRODUCT MANAGER

You are looking for a human-sized company, a leader on its market, excellent health insurance, and an exceptional working environment close to Paris...

COMPANY'S PROFILE

GEOVARIANCES is a French software editor company, the market leader in geostatistics with more than 30 years of experience in developing geostatistics-based software products and offering associated services. The company today develops and sells worldwide four software solutions ISATIS, ISATIS.NEO, KARTOTRAK, and MINESTIS to companies and organizations of all sizes and from various industries, including Mining, Oil & Gas, Contaminated Sites and Nuclear Decommissioning (more info at www.geovariances.com).

GEOVARIANCES is recognized for the quality of its software products. We are investing heavily in R&D to keep on improving our technological advances and meet our markets' growing expectations.

Geovariances is currently looking for a Software Product Manager with proven work experience in scientific software product management and knowledge of the Mining Industry.

RESPONSABILITIES

Geovariances' competitiveness depends on its ability to offer and continuously improve innovative geostatistics-based solutions (software products and services).

Under the responsibility of the Software Development Manager and at the interface with the Sales and Marketing Manager, you will be an integral part of the Product Manager and Technical Support team.

Made up of four engineers, the team is called upon to rely more and more on local relays within our different subsidiaries (Australia, Brazil).

The position responsibilities are essential to Geovariances.

You'll be responsible for:

- Ensuring that software functionalities fully meet our customers' expectations;
- Checking that packaging, pricing and associated services make software easier to sell;
- Measuring customer satisfaction;
- Defining a relevant road map and mobilizing the needed resources and expertise to follow it.

In this context, your missions include:

- Communication with customers to collect their needs and requirements;
- Communication with Geovariances teams (Software Development, Sales and Marketing, Consulting and Training);
- Competitive market analyses;
- Technical and functional specifications;
- Functional validation tests;
- Software technical documentation elaboration and coordination;
- Active participation in pre-sales activities: live or online software product demonstration, webinar preparation and presentation, user-meeting organization and animation, participation in trade-shows, follow-up of software evaluation;
- Software training for our customers.

REQUIREMENTS

Graduated with a Master degree (MS/MSc, MA or Master's Degree in Engineering), you have gained 2 to 5 years of experience as a Product Manager or a Pre-sales Consultant in a mining software editor company in an international context.

Your favorite fields are earth sciences and statistics, and you master one or more modeling or geostatistics software products.

Your good listening skills and your ability to defend your projects will allow you to integrate our team and get familiar with its practices quickly. They will also guarantee our customers the quality of our software products.

You are curious and rigorous, have excellent interpersonal skills and a proven ability to work independently and as part of a team.

You have strong organizational and synthesis skills and are flexible. Customer satisfaction is for you inseparable from the job and a top priority. This requirement is essential to understand your mission in all its dimensions.

In the international context of this position, fluent English is mandatory.

French is a plus.

ADDITIONAL INFORMATION

Salary to be discussed according to the experience and competencies of the candidate.

Comprehensive health coverage and retirement savings.

Luncheon vouchers.

Full-time position.

Job position located in AVON (77). Regular trips in France and abroad.

Should you wish to apply for this position, please send your CV and a cover letter to the following e-mail address: jobs@geovariances.com with the reference: 19/Soft/RespProduits.